



## Sarah Lively

### Vice President, Business Development

**Department**

Business Development

**Tel:** (678) 642-3226

**Email:** sarah.lively@youngonline.com

**Locations**

Atlanta, GA

## Biography

Sarah embarked on an adventure with IN-Line in 2013. Her strategic insights as a Business Development Manager not only scaled the company's reach and profitability but also crafted a roadmap for enhancing client experiences. Her influence in developing reliable service lines and directing a respected business development team has cemented her reputation in the industry.

Sarah's professional mantra revolves around the symbiotic relationship between a company and its clientele. Tirelessly working to weave client feedback into the fabric of operations, she understands that the core of business lies in service—to both the customer and the community. She's driven by the lasting impact of restoring communities post-disaster, seeing each recovery effort as a testament to resilience and the strength of human collaboration.

## Professional Experience

- 2024 - Current | Vice President, Business Development | YOUNG & Associates
- 2023 - 2024 | Executive Vice President | IN-Line Consulting, LLC.
- 2018 - 2023 | Director of Business Development | IN-Line Consulting, LLC.
- 2013 - 2018 | Business Development Manager | IN-Line Consulting, LLC.
- 2012 - 2014 | Business Payroll Specialist | Wells Fargo
- 2011 - 2012 | Senior Personal Banker | Wells Fargo
- 2009 - 2011 | Personal Banker | Wells Fargo
- 2008 - 2009 | Teller | Wells Fargo
- 2005 - 2009 | Retail Sales Specialist | Nike

## Education

- Gainesville State College - Bachelor of Science - Criminal Justice - Gainesville - Georgia