



## **David Spear**

ASD, WRT

# National Business Development Executive

#### **Department**

**Business Development** 

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#### Locations

San Francisco, CA Honolulu, HI Sacramento, CA

## **Biography**

DAVID SPEAR joined YOUNG & Associates in 2017 as a Regional Consultant where he learned the basics of Building Consulting by working catastrophe claims in Florida and North Carolina. In 2019 he transitioned to National Business Development Executive. David, who comes to us with more than 20 years of experience providing insurance and risk management solutions, has worked for some of the largest insurance companies and brokers in the industry. With his extensive background designing, negotiating, underwriting, placing and servicing complex insurance programs, Spear has proven himself to be an invaluable asset to YA's growing Business Development division.

## **Credentials**

- ASD | IICRC ASD (Applied Structural Drying)
- WRT | IICRC WRT (Water Damage Restoration Tech)

## **Professional Experience**

- 2017 Current | National Business Development Executive | YOUNG & Associates
- 2013 2017 | Senior Health Care Broker/Vice President | Willis (Bermuda) Ltd.
- 2011 2013 | Senior Broker | National Health Care Practice Aon Risk Solutions
- 2010 2011 | Senior Account Executive/Underwriter-Health Care | Zurich North America
- 2006 2009 | Partner | Health Care Practice Leader JLT Park Ltd.
- 2004 2006 | Vice President/Broker | Health Care Marsh Global Markets Ltd.
- 1999 2004 | Assistant Vice President/Client Representative | Health Care Marsh USA Inc.

### **Education**

International Center for Captive Insurance Education - Associate of Science
 Captive Insurance