



## Hank Hair

FSRT, WRT, OSHA

### Senior Regional Consultant

#### Department

Building Consulting

Tel: (404) 863-8447

Email: hank.hair@youngonline.com

#### Locations

Atlanta, GA

## Biography

Mr. Hair is an experienced Senior Consultant with over 35 years of experience in construction consulting, new construction, restoration industries, and working in the higher education industry. Strong consulting professional skilled in Negotiation, Xactimate, Management, and Contract Management. Mr. Hair has held positions as Principal, Vice President, Business Development, Senior Estimator, Umpire, Appraiser, Project Manager, Superintendent, and Subcontractor, and he has the unique ability to visualize and consider each position during negotiations.

## Credentials

- FSRT | IICRC - FSRT (Fire Smoke RT)
- WRT | IICRC - WRT (Water Damage Restoration Tech)
- OSHA | Occupational Safety & Health Administration Certificate
- CR | Certified Restorer
- Certified Renovator (lead paint) Certification
- OSHA Job Site/PPE Safety

## Representative Consulting Assignments

- School of Medicine | Enviro - Water/Flood | \$3M
- County Buildings | Hail | Appraiser Carrier, Insured Demand \$8M-Award \$2M | \$8M
- Elementary School | Tornado | \$2.8M
- County Campuses (13) | Hail | \$33M
- College Campus | Tornado | \$110M
- School of Business | Fire/Smoke | \$3.5M
- High Rise | Enviro - Water/Flood | \$28M

## Professional Experience

- 2023 - Current | Senior Regional Consultant | YOUNG & Associates
- 2013 - 2023 | Managing Partner/ Sr. Consultant | USD Consulting Group, LLC
- 2011 - 2013 | Independent Insurance Construction Consultant/Appraiser/Umpire | HHH Consulting
- 2010 - 2011 | Senior Estimator/Senior Estimator | BluSKY Restoration Contractors, Inc.
- 2008 - 2010 | Business Development/Sr. Construction Consultant | EGP & Associates Inc.
- 2008 - 2009 | Construction Consultant | EGP & Associates Inc.
- 2004 - 2008 | Owner/Operator | Quality Home Contractors, Inc.
- 2004 - 2004 | Construction Manager-Disaster Services | Disaster Services Inc.
- 2000 - 2003 | Senior Estimator/Senior Field/Projects Manager | Paul Davis Restoration
- 1997 - 1999 | Project Manager | Scherer Construction and Engineering, LLC

- 1997 - 1997 | Project Manager-Downtown Disney | T & G Constructors, Inc.

## Education

- Florida State School of Business - Finance/Marketing - Tallahassee - Florida
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