



## Adam Crossman

### Regional Consultant

#### Department

Building Consulting

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#### Locations

Providence, RI

### Biography

ADAM CROSSMAN joined YA Group in 2019. As an experienced professional within the insurance and construction industry, Adam has a great understanding of the insurance claims process and has handled property damage losses of all sizes throughout his career. Adam also brings 17 years of record achievement and demonstrated success driving multimillion-dollar revenue growth while providing outstanding leadership in highly competitive markets. He is adept at building new business, securing customer/client loyalty, and forging strong relationships with business affiliates. Adam's experience handling claims and history in sales complement each other to provide clients with exceptional customer service, excellent communication, and an overall great understanding when scoping and reporting.

### Professional Experience

- 2019 - Current | Regional Consultant | YA Group
- 2019 - 2019 | Business Development Manager | 24 Restore
- 2017 - Current | President | Wincross Inc.
- 2009 - 2018 | Director of Sales & Marketing | FRSTeam of New England